

What is a Red Jacket?



Independent Beauty Consultants who have at least 3 active team members are called "Red Jackets"!

Why move up?

- ★ Working your Mary Kay business is more fun when you work with a team!
- ★ Building a team is how you move into leadership, and promote yourself on YOUR schedule
- ★ You can earn more money! Mary Kay is dual earning, which means that you will always earn 50% on the products you sell, AND you have the opportunity to earn a commission on the success of your team as well!

What can I earn? SOOO much!

- ★ New Independent Beauty Consultants can earn 2 free product bundles for every new qualified team member they add within their Great Start time period!
- ★ You will also earn a \$50 CASH bonus for every new qualified team member you add (even after Great Start!)
- ★ AND a \$100 First Time Red Jacket CASH bonus for achieving Red Jacket!
- ★ You can also earn Thank You checks from Mary Kay based on your team's production!



Star Team Builder
3-4 active Team Members
4%, 6%, or 8% Team commission



Team Leader
5-7 active Team Members
9% or 13% Team commission



Elite Team Leader
8+ active Team Members
9% or 13% Team commission
+ 5% Second Tier Team Commissions